



To strengthen our team in Oberpfaffenhofen, we are looking for:

Project Manager ESA BIC Bavaria International (m/f/d)

Who we are:

AZO Anwendungszentrum GmbH Oberpfaffenhofen is an international networking and consulting company for the EU Space programme. Here, at AZO, we assist companies with management & business consulting, market development and innovation advisory. These services, with focus on the space up- and downstream domains, include strategy and technology consulting, communication activities, as well as interdisciplinary project management for public institutions (European Commission (COM), European Space Agency (ESA), German Aerospace Center (DLR)).

AZO manages the most successful **ESA Business Incubation Centre (BIC) in Bavaria** (with five locations), **ESA BIC Northern Germany** and **ESA BIC North Rhine-Westphalia** with more than 200 incubated start-ups. As a proven leader in supporting European entrepreneurs, start-ups, and SMEs, AZO has a successful cooperation track-record with industrial and institutional partners, for and far beyond the space domain.

Your responsibilities:

When you enter AZO, you do more than simply joining a new company to advance your career. You become part of a talented and a diverse team of professionals, who drive innovation in the space domain and manage key international project in various and exciting fields.

- You will take responsibility for the continuous development of the ESA BIC Bavaria programme and its programmatic aspects. You will be responsible for the day-to-day administrative management of the ESA BIC programme, including chairing evaluation board meetings, preparing and implementing incubation contracts and preparing cost, financial, progress and analytical reports
- You will keep the programme running and help build breakthrough start-ups by regularly monitoring their development
- You would like to conduct coaching sessions on specific topics yourself
- You will lead meetings, coaching sessions and workshops with technical partners, start-ups and mentors of ESA BIC Bavaria. You manage the ESA BIC matchmaking programme between start-ups, companies and investors
- You coordinate the programme with the ESA Programme Manager and the other stakeholders of the ESA BIC Bavaria (German Space Agency, Airbus, Fraunhofer, University of the Federal Armed Forces and Bavarian Ministry of Economic Affairs)



What you should bring with you:

As a successful candidate you will drive our projects forward, use your skills to maintain customer relationships and constantly develop the company business further.

- University degree or equivalent
- Excellent communication skills in German and English, both oral and written
- Ability to reach solution-oriented, pragmatic and timely decisions of a high standard
- Enjoy presenting in front of a large audience in an international context
- Business coaching experience is an advantage
- Willingness to travel
- Proficiency in the MS Office suite

What we offer:

- Direct connection to ESA directorates
- Extensive creative and entrepreneurial freedom
- An international, multicultural and friendly working environment
- Interesting travel opportunities
- Wide-ranging responsibilities

Interested?

If you are interested in this position, please send your digital application including motivational letter and CV to **Stefanie Herrmann**: stefanie.herrmann@azo-space.com.

You may also include your LinkedIn or XING profile (optional).

Only complete applications will be considered. We look forward to getting to know you!

AZO Anwendungszentrum GmbH Oberpfaffenhofen

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